

Timing Is Everything



THE GREAT BARNS COMPANY - When it comes to business, timing is everything.

The Great Barns Company got its start over 6 years ago, when co-owner Christopher McGrath decided to build upon a 30-year reputation of expert craftsmanship to realize his own dream of starting a small business. Founded by Christopher and his wife Christine, Great Barns has taken the helm in constructing some of Cape Cod's most distinctive timber-frame barns, garages, pergolas, tiny homes and outbuildings.

The business was growing rapidly until the pandemic hit in 2020, leading to temporary labor shortages that hindered productivity. When the pandemic began to settle, the McGraths were able to regroup with a fleet of dependable, talented workers ready to meet rising demand and take the business to the next

level. It was then the McGraths knew the time was right to invest in a permanent home.

“The banking relationship with Coastal enabled us to realize that we could own commercial property and that it was attainable without too much stress,” said Christopher.

Great Barns Company had faced premium rents over the years as they struggled to find a location, and their current leased shop was small and not conducive to lumber deliveries. They came to Coastal Community Capital for assistance in securing a loan to purchase commercial space that would provide needed room to grow.

“Coastal Community Capital was extremely approachable and easy to work with,” said Christine.

Great Barns’ new location in Yarmouth will allow the small business to receive deliveries more efficiently and potentially expand down the road to include retail sales of lumber and building materials.

“Now that we have a commercial property and a place of business, we feel that we can buckle down, organize, and begin our journey of expansion for our current business,” said Christopher. “It has allowed us to go from renting to owning, which transforms our current business with more opportunities for growth.”

Added Christine, “Coastal’s involvement in our loan was the best thing that could have happened. Nick took over completely and was on top of every aspect. It was a very smooth process!”

To learn more about the Great Barns Company, visit <https://greatbarnsco.com>.